

MARKETING & PLASTICS ENGINEERING MEDIA GUIDE

SPE PLASTICS PROFESSIONALS SPENEWS



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President Conor Carlin was featured as Carlin, who started his tenure as SPE's P st, has put a lot of thinking and work into what the terr T MAR



THE LATEST NEWS OF THE WEEK IN PLASTICS



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and 22.500

YOUR AD HERE

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OUR AUDIENCE

SPE keeps plastics professionals and other specialists in the value chain up to date on the latest materials, equipment and process technologies that impact all aspects of product development and applications in the industry. *Plastics Engineering* also covers the trends and influences that affect plastics in key global markets.

PRODUCTS

Extrusion Equipment & Parts	17.1%
Injection Molding Equipment & Parts	10.8%
Recycled Plastics	10.0%
Blow Molding Equipment & Parts	9.3%
Resins & Compounds	8.8%
Chemicals & Additives	6.7%
Primary Processing Equipment	6.1%
Coatings	5.7%

Reinforced Plastics	4.7%
Auxiliary Equipment/Components & Supplies	4.0%
Compounding & Formulating	3.6%
Molds/Dies & Tooling	2.6%
Testing & Inspection Systems	2.5%
Compression & Transfer Molding Machines	2.4%
Other	7%

INFLUENCE:

60,000+

Are made up of key decisionmakers who have the authority to buy, specify or recommend.

KNOWLEDGE: **78%**

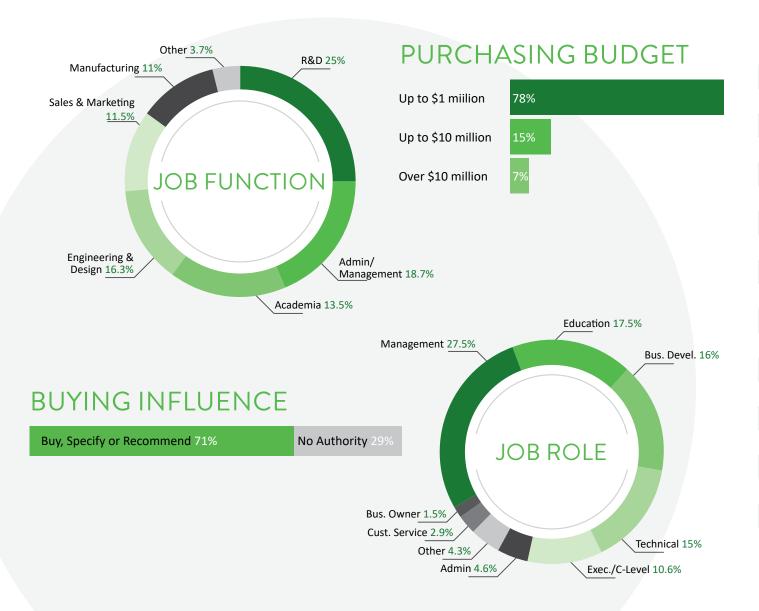
Use SPE media to learn about emerging technologies



COVERAGE WORLDWIDE

SPE reaches over 60,000 plastics professionals worldwide. We reach more vendors, products, and services than any other group in the plastics industry.

SPE has the distinct advantage of providing content about new and emerging technologies to the innovators of the plastics industry. We develop enduring relationships with the industry leaders in plastics and find out about new advances first.



INDUSTRY

Packaging	17.0%
Chemicals & Plastics	9.6%
Electronics & Electrical	7.6%
Consumer Product	7.4%
Building & Construction	6.6%
Automotive & Transportation	6.1%
Industrial	5.6%
Film & Sheet Products	5.0%
Education	5.0%
Recreational & Sporting Goods	4.7%
Recycling & Sustainability	4.1%
Medical & Pharmaceuticals	4.0%
3-D & 4-D Printing	3.7%
Molds & Tooling	3.4%
Machinery-Equipment-Parts	2.5%
Aerospace	2.5%
Military & Defense	1.8%
Fabrics-Threads-Yarns	1.8%
Computers & Business Machines	1.5%

PARTNER WITH SPE

SPE's Preferred Partner Program is fully customizable and can be designed to meet your specific needs.

The program can be packaged with dedicated outreach through emails, webinars, sponsorships, website banner ads, *Plastics Engineering* advertising, and other opportunities.

ARE YOU GETTING NOTICED?

Building a client base and getting your products and solutions in front of decision-makers can be challenging.

SPE's Preferred Partner Program can help you develop strong business relationships while advancing your products and services directly to potential customers.

SPE reaches over 60,000 plastics professionals worldwide and are made up of key decision-makers who have the authority to buy, specify or recommend.

FEES START AT \$10,000



CUSTOMIZED YEAR ROUND MARKETING EXPOSURE

BENEFITS COULD INCLUDE:

- » Use of SPE Preferred Partner logo
- » Membership for staff
- » Joint press release announcing partnership
- » Ad in Plastics Engineering
- » Ad in SPE News monthly e-Newsletter
- » Recognition on SPE's Preferred Partner web page with re-direct URL
- » Banner slider advertisement on SPE homepage
- » Social media mentions throughout the year



Custom webinars can showcase your expertise and expand your reach into the plastics industry.

You can use webinars as a way to connect with new customers, demonstrate expertise and build brand authority.

ARE YOU AN INDUSTRY EXPERT?

Do you have processes, materials and products that can help plastics companies gain increased efficiencies? Are you focused on innovation that can impact the plastics industry?

SPE can collaborate with you to market your custom webinar to help you connect with current and potential customers in ways that add real value to your organization. Marketing your webinars include:

- » Two targeted pre-webinar emails
- » Email Analytics
- » Your logo on the registration page
- » Webinar listed on SPE events page and SPE upcoming events emails
- » Publicity on all SPE social media channels

FEES START AT \$5,500



INCREASE COMPANY VISIBILITY

BENEFITS INCLUDE:

- Hosting services and registration management
- » Marketing and promotion through SPE HQ
- » Opt-in registrant list including emails (post webinar)
- » Webinars housed in SPE's Technical Library for 6 months

REACH YOUR AUDIENCE

SPE has OUTSTANDING opportunities to ensure you're being seen by over 60,000 plastics professionals around the world through digital advertising.

EMAIL ADVERTISING

Pair your product through SPE's highly responsive opt-in email lists. SPE emails average an 18% open rate -- higher than the industry standard!

- » Send a standalone promotional email to leaders in the plastics industry
- » Email analytics will be provided
- » SPE will send your email to over 60,000 plastics professionals

DEDICATED EMAIL - \$3,000

SPE WEBSITE ADVERTISING

Because SPE's website has over 500,000 annual page views and includes educational offerings, event information, technical resources, member and chapter information, and more, there are multiple ad placement opportunities available.*

Top Home Page Banner - 320px w x 50px h - \$1,500

Side Box Banner - 300px w x 250px h - \$1,500

Footer Ad - 218px w x 170px h - \$1,500

*All ads are priced by quarter & must be part of a comprehensive SPE marketing program.



GROW YOUR AUDIENCE

SPE NEWS

Delivered digitally to 60,000+ opt-in subscribers monthly with detail on what's going on in SPE, events, announcements and more. Multiple positions are available in each issue of SPE News. **Frequency discounts apply**.

Above the Fold - 2 available (300 x 250 or 600 x 85) - \$1,400/ad

Below the Fold -3 available (300 x 250 or 600 x 85) - \$1,000/ad

SPE PLASTICS PROFESSIONALS SPENEWS What's Happening Around SPE SPE Now Offers Premium Membership SPE's NEW Premium Membership takes Hifill N you to the next level of your SPE member experience. Unlocking Reduce additional benefits provides you with formulation cost more opportunities to advance your career-building education. Premium without sacrific Membership includes all Professional contact clar Member benefits PLUS 10+ Select webinars, additional discounts, and deeper technical resources. You can SEE THE Cco join as a Premium Member OR uporade your current membership and reap major membership rewards! Carlin Named Notable Leader in Sustainability by Plastics News In a recent issue of Plastics News, SPE President Conor Carlin was featured as a notable leader in sustainability. Carlin, who started his tenure as SPE's President on January 1st, has put a lot of thinking and work into what the term 'sustainability' actually means. **REACH 60,000+ PLASTICS** PROFESSIONALS DIRECTLY in

OVER 78,500 COMBINED SOCIAL MEDIA FOLLOWERS

SOCIAL MEDIA

Use SPE's growing network of plastics industry professionals through social media.

Post to all SPE social media - \$500



ANTEC

ANTEC[®] is a 2.5 day in-person event with a cross-section of the plastics value chain topics on the latest advances in industrial, national laboratory and academic work. As an ANTEC[®] Sponsor, you will reach a global audience of plastics decision-makers at one of the leading plastics technology events.

1 AVAILABLE INCLUDES TABLETOP

Conference Sponsor - \$10,000

Help us kick off ANTEC[®] by being our "Exclusive" Conference Sponsor! Benefits include the opportunity to provide opening remarks and to address attendees on day 1 (up to 5 minutes), 1 month ad in Plastics Engineering Digital Publication (location subject to availability), 5 complimentary registrations, on-site event signage, your logo on SPE event website, and recognition in Plastics Engineering & SPE News as our sponsor.

1 AVAILABLE

INCLUDES TABLETOP

Off-Site Networking Sponsor - \$7,000

Participate in our popular off-site event on Tuesday, March 4, and get ready for fun! Exclusive benefits include personal welcome to attendees at the venue, 1 month ad in Plastics Engineering Digital Publication, 4 complimentary registrations, signage at the event, presentation slides and announcements during technical sessions, logo napkins, and logo cups.

Keynote Sponsor - \$5,000

3 AVAILABLE TABLETOP ELIGIBLE*

Feature your company's 3-minute message on stage or recorded prior to each of the Keynote Sessions on Tuesday, March 4. Other benefits include 1 month ad in Plastics Engineering Digital Publication (location subject to availability), 3 complimentary registrations, logo on SPE event website, and recognition in Plastics Engineering & SPE News as our sponsor.

1 AVAILABLE

TABLETOP ELIGIBLE*

Welcome Reception Sponsor - \$5,000 Welcome attendees to ANTEC[®] during our Welcome Reception on Monday, March 3. Benefits for this exclusive sponsorship include personal welcome to attendees at the door, signage at the reception, presentation slides and announcements during technical sessions, logo napkins, and sponsor provided table drops.

OTHER OPPORTUNITIES AT ANTEC

SPE Honors & Awards Lunch Sponsor* - \$5,000

Track Sponsor* - \$3,000

Student Posters and Lunch Co-Sponsors* -\$3,000

Mobile App Sponsor - \$3,000

Session Break Sponsor* - \$1,500

Logo Sponsor - \$1,500

*Eligible for tabletop at an additional \$1,000 (Tabletop only sponsor available for \$2,500) (Includes 6 ft. table with black tablecloth / QR code on table to help attendees connect)

PLASTICS ENGINEERING

Feature of a banner dedicated to promoting your activity/product/service etc. Banner ad to be featured on *Plastics Engineering* homepage, inside an article or on the weekly newsletter. *Plastics Engineering* can provide insights on what format, style, look & feel tends to get higher CTRs.



EDITORIAL & PRICING

A variety of written content formats produced, edited, SEO optimized, translated, and promoted by the Plastics Engineering team.

ADVERTISING OPTIONS	1 MONTH	3 MONTHS	6 MONTHS	12 MONTHS
Leaderboard Banner 850 x 150	\$2,300	\$2,070	\$1,955	\$1,840
(Static or .gif file types accepted)				
Mid-Board Banner 850 x 150 or 400 x 330	\$2,200	\$1,980	\$1,870	\$1,760
(Static, Video or .gif file types accepted)				
Billboard Banner 850 x 150	\$1,500	\$1 <i>,</i> 350	\$1,275	\$1,200
(Static or .gif file types accepted)				
Sidebar Banner 400 x 330	\$2,200	\$1,980	\$1,870	\$1,760
(Static, Video or .gif file types accepted)				
Additional Category/Page Upgrade (Max 4)	\$500			
Additional .gif File Upgrade(s) (Max 4)	\$500			
Featured Sponsor Content	\$2,000			
Weekly Digest Leaderboard or Billboard Banner 850 x 150 (Static or .gif file types accepted)	\$2,650	\$2,380	\$2,250	\$2,120

Top reasons to advertise in the *Plastics Engineering* suite of media products:

90%

84%

Are made up of key decisionmakers who have the authority to buy, specify or recommend.

Use *Plastics Engineering* content after reading it

Preferred Partner Program Discounts

Special discounts for advertising campaigns are available to SPE member companies.

Contact for prices and more information:

Desiray Young

E: <u>dyoung@4spe.org</u> P: 203-740-5428

TRENDING	INDUSTRY	MATERIALS	PROCESS	PROCESS (CONTINUED)
Artificial Intelligence	Aerospace	Additives & Colorants	3D Printing/Additive Mfg.	Injection Molding
Business	Automotive & Transportation	Composites	Automation	Molds & Die Making
Design	Building & Construction	Foaming Agents	Auxiliaries	Rotational Molding
Editor's Choice Tech Papers	Durables	Resins	Blow Molding	Testing & Analysis
Education & Training	Electrical & Electronics	Silicones	Cast Film/Sheet	Thermoforming
Equipment	Medical		Compounding	
Industry 4.0	Packaging		Decorating & Coatings	
Legal Analysis	Sports & Recreation		Extrusion	
People	Тоуѕ		Film	
Regulation	Wearables		Foam Processing	
Software			Hybrid Manufacturing	

Sustainability

Plastics Engineering will include recurring coverage of product news, design, sustainability, people on the move and more!

ADDITIONAL OPPORTUNITIES

SPE offers a variety of services to maximize your reach in the plastics industry. Ask our team how we can help you achieve your goals!



3Dnatives

Reach 1.3 million users monthly in the world's largest media source dedicated to Additive Manufacturing & 3D Printing. <u>4spe.org/3DNOpportunities</u>



GRAPHIC DESIGN

Our graphic design team is here to help with the creation of all kinds of promotional material you might need (i.e. banners, HTMLs and more).



ImplementAM

Showcase your expertise in Additive Manufacturing by hosting a workshop, presentation, or a facility tour with this unique and interactive experience. <u>4spe.org/IAMOpportunities</u>



WRITTEN CONTENT

Thanks to its expertise, our team can produce any kind of written content for your website, blog, social networks.



ARTICLE

Interviews, user cases, product launches, hot news, in-depth guides, expert advice pieces and more.



TRANSLATION SERVICES

Our team of native professionals can produce full translation to and from 5 languages (EN, FR, DE, ES, IT).



VIDEO

Full production (shooting & editing) of videos for you to use as you please (e.g. product launches).

OUR TEAM

Thank you for choosing SPE, we are looking forward to working with you.



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